



**October 25 - October 29, 2010**

**BUSI 112: Canadian Real Property Law and Real Estate Ethics**

**BUSI 330: Foundations of Real Estate Appraisal**

**BUSI 331: Real Estate Investment Analysis and Advanced  
Income Appraisal**

**BUSI 344: Statistical and Computer Applications in Valuation**

**BUSI 400: Residential Property Analysis**

**Registration Deadline: October 1, 2010**

**Seneca College  
1750 Finch Avenue East**

**Toronto, ON**

**IMPORTANT NOTICE:**

**Candidate members must complete one university credit  
course each year to maintain candidate status.**

**Deadline is September 30th, 2010 .**

**Ontario Association of the Appraisal Institute of Canada**

108-16 Four Seasons Place, Toronto, ON M9B 6E5  
416-695-9333 Toll Free 1-888-303-2574  
Fax No. 416-695-9321 Toll Free 1-800-771-8087  
www. oaaic.on.ca e-mail:lrigas@oaaic.on.ca

## Course Outline

Examination Date: **December 2 , 2010**

### IMPORTANT NOTICE:

**Your registration will not be processed without the letter of admission from UBC. Or without your UBC Student number.**

[www.realestate.ubc.ca/admission](http://www.realestate.ubc.ca/admission)

#### **BUSI 112: Canadian Real Property Law and Real Estate Ethics**

This course covers similar topics as BUSI 111, but focuses the application of real property law across Canada and in sectors of real estate other than sales. However, please note that the majority of cases relied upon are from British Columbia.

#### **BUSI 330: Foundations of Real Estate Appraisal**

Introduction to concepts and techniques for appraising the value of real estate. This course begins with an introduction to the appraisal profession in Canada and summarizes the appraisal process. The three classic approaches to value are presented and analyzed as they may be applied to single-family and small, multi-family residential properties

#### **BUSI 311: Real Estate Investment Analysis and Advanced Income Appraisal**

Valuation techniques for income real estate, including income method of appraisal, tax consequences of real property ownership, and portfolio analysis methodology. A personal computer with spreadsheet software is required for this course. *(Prerequisite BUSI 121 & 330) [WTI, WTII, STI]*

#### **BUSI 400: Residential Property Analysis**

This course is designed to give real estate professionals, particularly appraisers, a working knowledge of the physical aspects of residential properties. The course covers how houses are sited, designed, and constructed in Canada, as well as how factors such as design, material selection, and construction type affect their value. Also covered will be the identification and evaluation of problems due to design, construction, or deterioration, their effect on value, and how problems should be reported. *[WTI, WTII, STI]*

#### **BUSI 344: Statistical and Computer Applications in Valuation**

Explores creative, practical uses of statistical and computer applications in determining and analyzing real estate value. Through case studies and hands-on computer work (e.g., using SPSS, NCSS, Excel), students will learn the fundamentals of exploratory data analysis and appraisal valuation modeling (AVMs). *(Recommend BUSI 121 and 330) [WTI, WTII, STI]*. Students are required to buy an HP10BII calculator and a New Memory Stick to download the SPSS files.

**IMPORTANT NOTICE:** *In order for students to prepare for these projects and to allow students to raise any questions related to the projects with their course instructor, course materials will be mailed directly to students prior to the beginning of the classroom sessions by the University of British Columbia. Please note that if you are registering late for this course you may not receive your materials in time to allow sufficient time to begin the project prior to attending the classroom sessions.*



This schedule provides important dates pertaining to your course. This list is intended to be a time management aid, to ensure you get through the great amount of course materials in the time allotted. Please note that late assignment fees will be applied to assignments received after their due date. For more details, see your *Real Estate Division Student Handbook*.

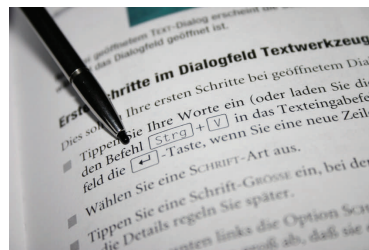
## Project and Assignment Due Dates:

### COURSES

October 25 - October 29, 2010

#### DUE DATES

Multiple choice assignments	November 1, 2010
Project 1	November 8, 2010
Project 2	November 15, 2010
Examination Date	December 2, 2010.





**Please circle your choice of course: BUSI: 112, 330, 311, 344 and 400**

**October 25 - October 29, 2010 REGISTRATION DEADLINE: October 1, 2010**

**BUSI 112, BUSI 330, BUSI 311 and BUSI 400 \$1,039.50** (includes material and examination)

**BUSI 344 \$1139.50** (includes material, software and examination)

**Late Registration Fee: After October 1st**

**BUSI 112, BUSI 330, BUSI 311 and BUSI 400 \$1,139.50** (includes material and examination)

**BUSI 344 \$1239.50** (includes material, software and examination)

**Your registration will NOT be processed without the letter of admission from UBC or your UBC student number.**

[www.realestate.ubc.ca/admission](http://www.realestate.ubc.ca/admission)

Surname	First	Birth Date	UBC Student Number
Address	City	Prov.	Postal Code
Business No.	Phone No.	Fax No.	e-mail Address

**METHOD OF PAYMENT: Cheque, VISA and MasterCard**



Credit Card No.	Expiry Date	Signature
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**Fax your registration to:** 416-695-9321 toll free 1-800-771-8087

**Mail:** OAAIC, 108-16 Four Seasons Place, Toronto, On, M9B 6E5



## CANCELLATION & REFUND POLICY

Registrants may cancel in writing up to 21 days prior to the start of the course, subject to a \$200 administration fee the remaining fee will be credited with the OA-AIC. Registrants who cancel fewer than 21 days prior to the course start date will be given a credit less \$200.00 administration fee for use toward any other Association course, provided a written request is received prior to the start of the original seminar date.

Credits not used within 12 months will be forfeited. No refunds will be permitted for a course cancellation on or after the start date.

Substitution of participant will be permitted with prior notification.

The Ontario Association AIC reserves the right to cancel any seminars if enrolment does not meet minimum requirements or for any reason beyond the control of the Association.

## COURSE & ADMISSION REQUIREMENTS

New requirements for candidate membership took effect January 1, 2007, including completion of a new introductory workshop. As of that date, admission to candidacy is only open to those who either hold a university degree, or who have 10 or fewer remaining requirements for the AACI,P.App designation.

**To register for any of the courses you must first be admitted to one of the Real Estate Division programs. This application for admission must be made directly to the Real Estate Division.**

**Your registration will not be processed with the OA-AIC unless the letter of admission from UBC is attached to the OA-AIC application.**

[www.realestate.ubc.ca/admission](http://www.realestate.ubc.ca/admission)

*If you have any questions regarding the admission requirements please contact UBC.*

UBC Real Estate Division Sauder School of Business University of British Columbia:

202-2053 Main Mall

Vancouver, BC V6T 1Z2

1-877-775-7733

e-mail :[info@realestate.sauder.ubc.ca](mailto:info@realestate.sauder.ubc.ca)

[www.realestate.ubc.ca](http://www.realestate.ubc.ca)

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We're on the web!  
[www.oaaic.on.ca](http://www.oaaic.on.ca)



## Course Location

**Seneca College  
1750 Finch Avenue East  
Toronto, ON**

### Room features and amenities:

- Oversized Double Bed
- Large desk with chair
- Cable television - VIP Package
- High-Speed Internet Access
- Free local calls and voicemail



**For reservations, please call 416-491-8811**

**NOTES:**

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